



Winning Together

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The Era of Transformation

Everyone is now in the technology business



Conventional security tools have not kept pace



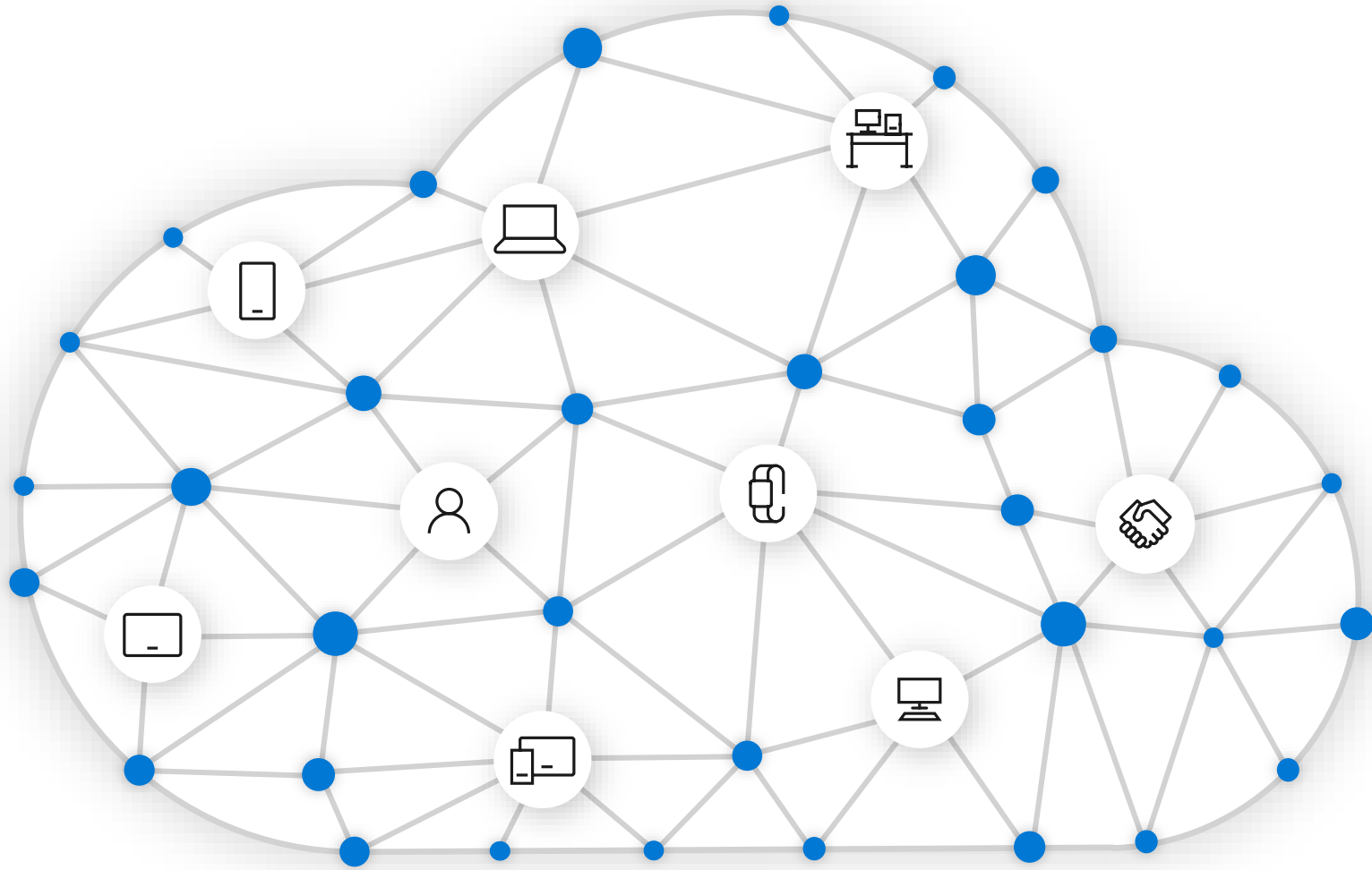
Security professionals alone can't fill the gap



Regulatory requirements and costs are increasing







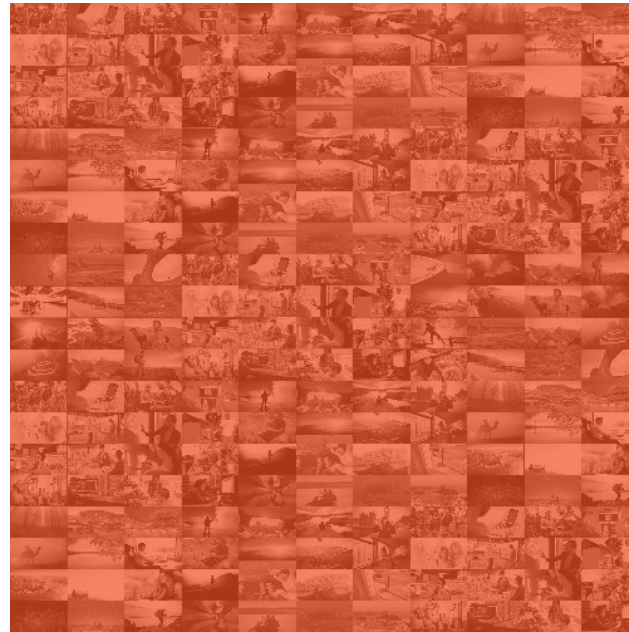
“The future of cybersecurity...is in the cloud.”¹

¹ <https://go.forrester.com/blogs/tech-titans-google-and-microsoft-are-transforming-cybersecurity/>

Microsoft mission

Empower every person and every organization on the planet to achieve more

Partners Make More Possible...



5 Waves of Partnerships with Microsoft

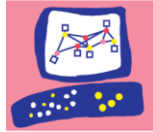
Distributors

Licensing Service Providers

Systems Integrators

Independent Software Vendors

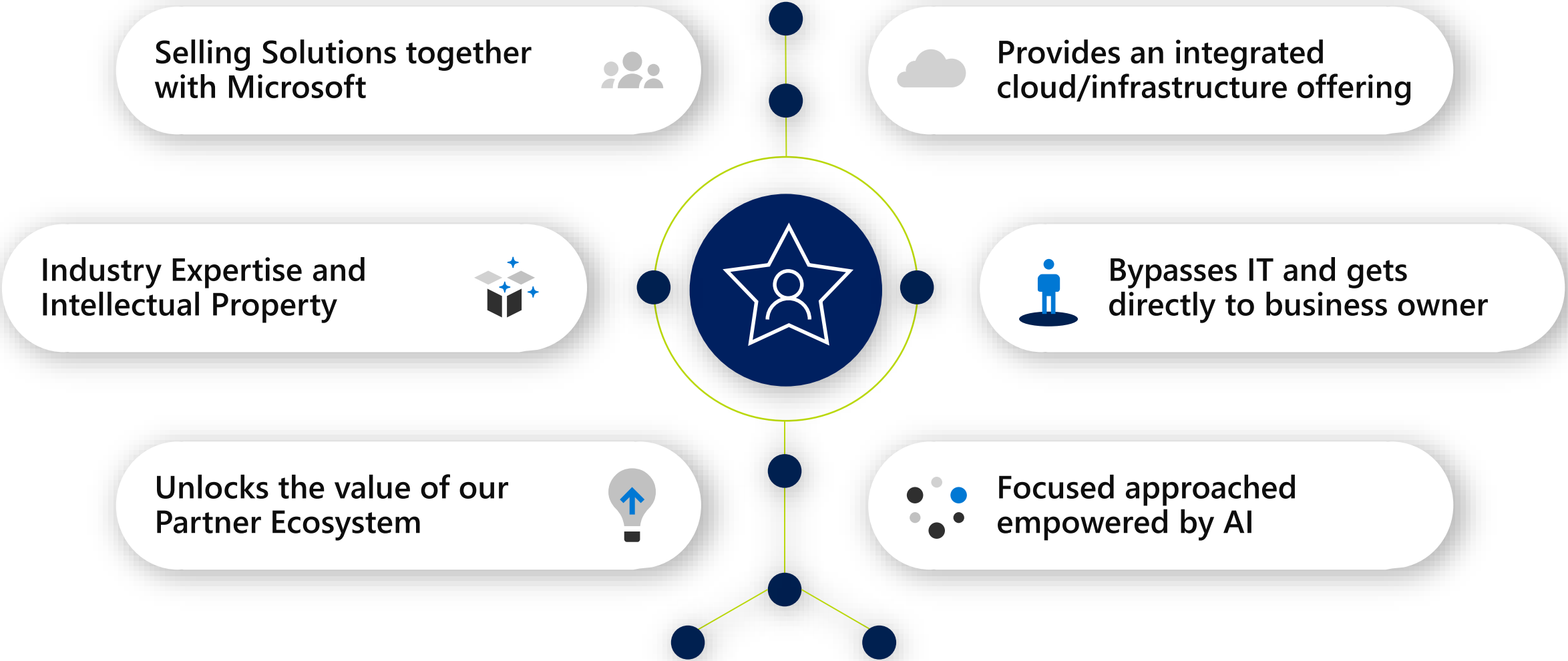
Value Creation Partners



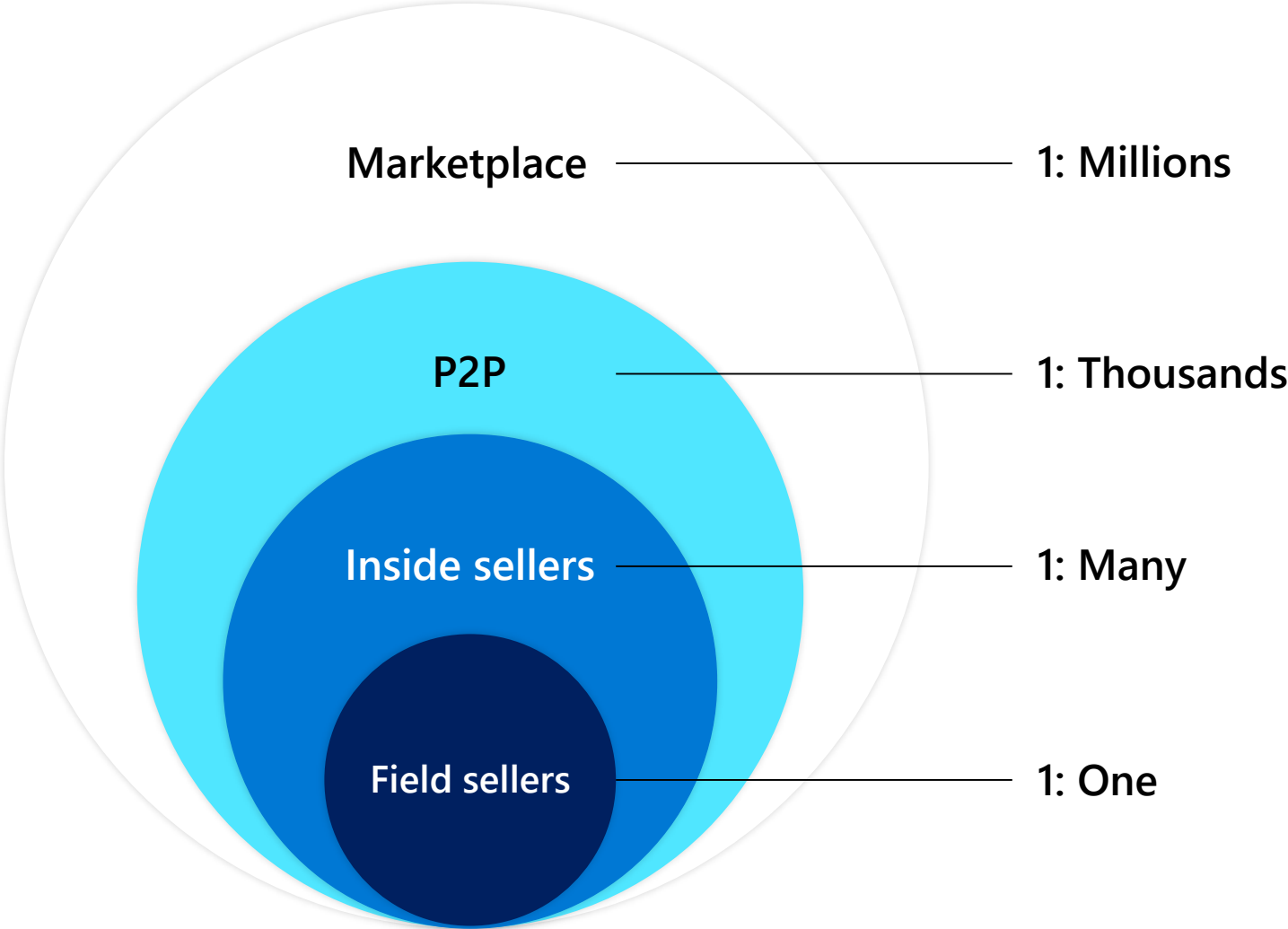
Check Point[®]
SOFTWARE TECHNOLOGIES LTD



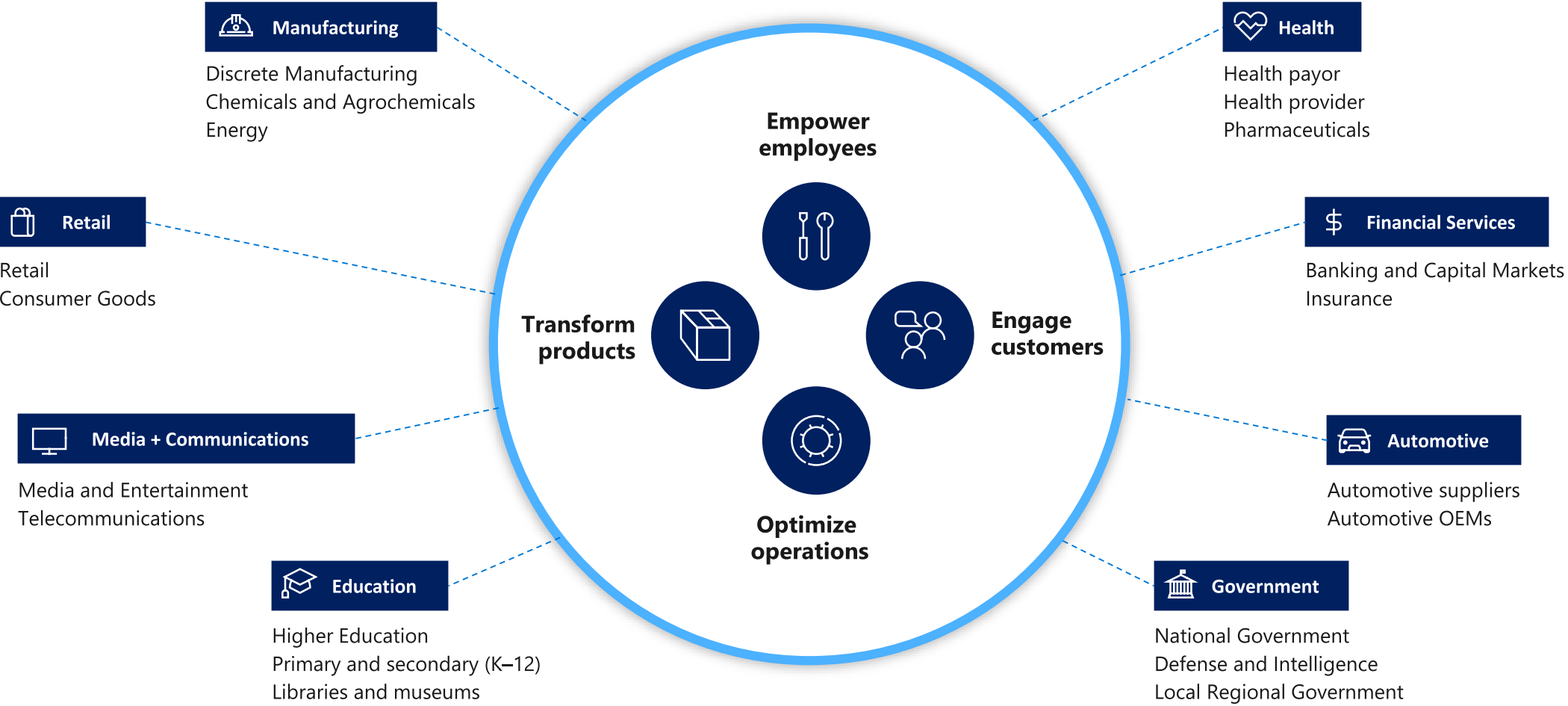
Characteristics of a Value Creation Partner



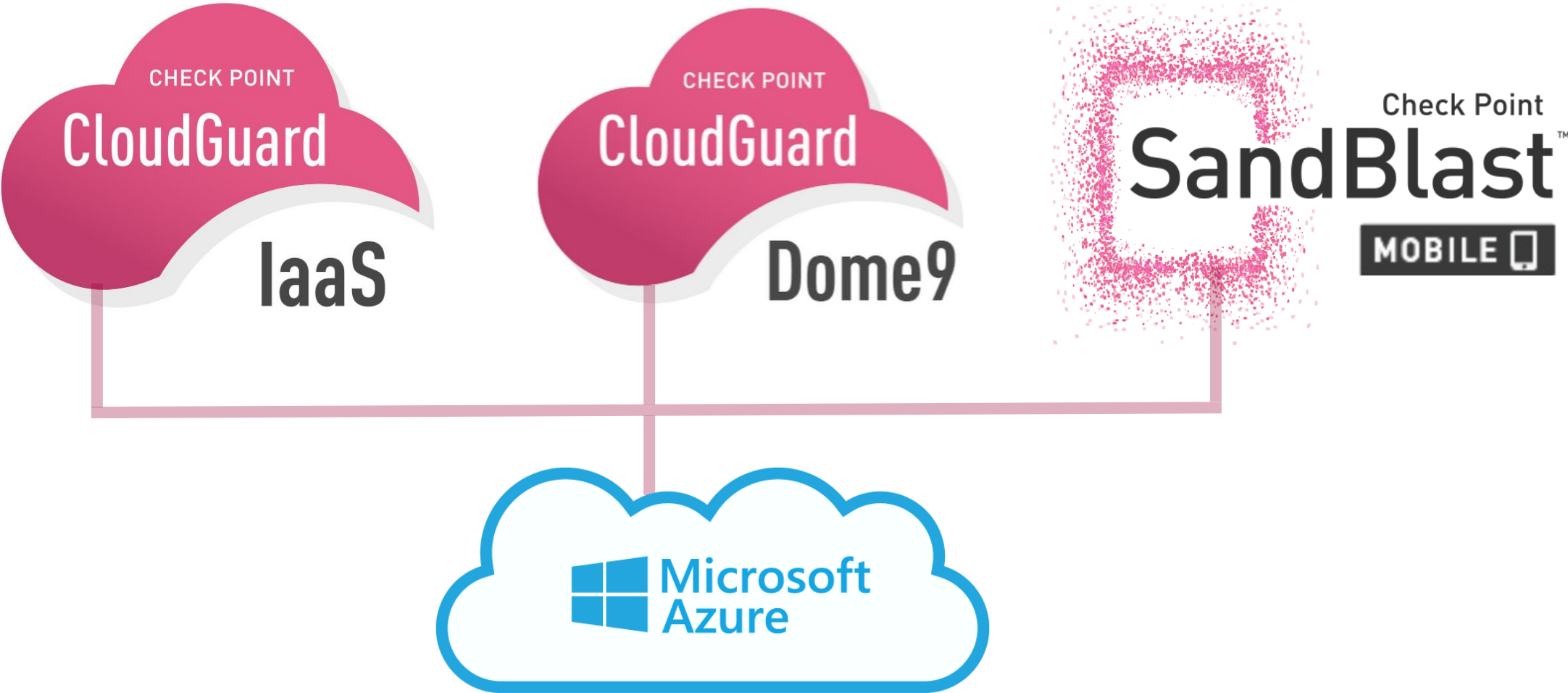
Scaling through the Microsoft Ecosystem



Industry and Innovation



Check Point with Microsoft Azure



Trusted cloud at global scale

Secured with cutting-edge operational security

- Restricted access
- 24x7 monitoring
- Global security experts

Over 100 datacenters across the planet.



Our trusted cloud is used by 95% of Fortune 500 companies.

Global cloud infrastructure with custom hardware and network protection.

Leadership matters



CULTURE

Growth mindset

Customer obsessed



Diverse & inclusive



One Microsoft

3 leadership principles



Create clarity



Generate energy



Deliver success



Lead. Work. Win. **Together.**

